

COMMERCIAL LINES PRODUCT MATRIX

Product	Territory	Comments	Policy Forms
CPP, Monoline Property or GL, Umbrella	NY, NJ, MA, PA, RI, VT, NH, ME	Medium to larger packages for classes requiring higher touch. Available for most classes across all Tower Verticals.	CP 0001, 1010, 1020, 1030, 0030 CG 0001 CU 0001 and others
CPP Lite	NY, NJ	Small business packages up to approximately \$25K. Available on web <i>Plus</i> ® 11/20/07 for select agents initially. Other states to follow in 2008 Q2.	as above
BOP	NY, NJ, MA, PA, RI, VT, NH, ME	Small businessowners package for over 200 common classes. Available in POL system.	BP 0003 and others
Garage Advantage	NY, NJ, PA, RI, VT, NH, ME	Package for small to medium sized accounts. Available in POL early Q1 2008. Parking garage classes also available on submission (special rating in NY) Non-franchised auto dealer classes available in Q1 2008 with automation in NY & NJ likely.	BP 0002 CA 0005 and others
Commercial Auto	NY, NJ, PA, RI, VT, NH, ME	Broad appetite for monoline accounts or to support packages. Multiple tiers available in all states. Available in web <i>Plus</i> ® in NY & NJ and POL in other states.	CA 0001 and others
Workers Compensation	NY, NJ, PA, RI, VT, NH, ME	Broad appetite for monoline accounts or to support packages. Multiple tiers available in most states. Available in web <i>Plus</i> ® in NY, NJ, MA, ME, and PA.	NCCI and Independent Bureaus
Inland Marine	NY, NJ, PA, RI, VT, NH, ME	Limited capability used to support packages in 2007, but will be expanding in 2008.	Various ISO and AAIS